

Collaboration  
and Teamwork



Financial  
Management



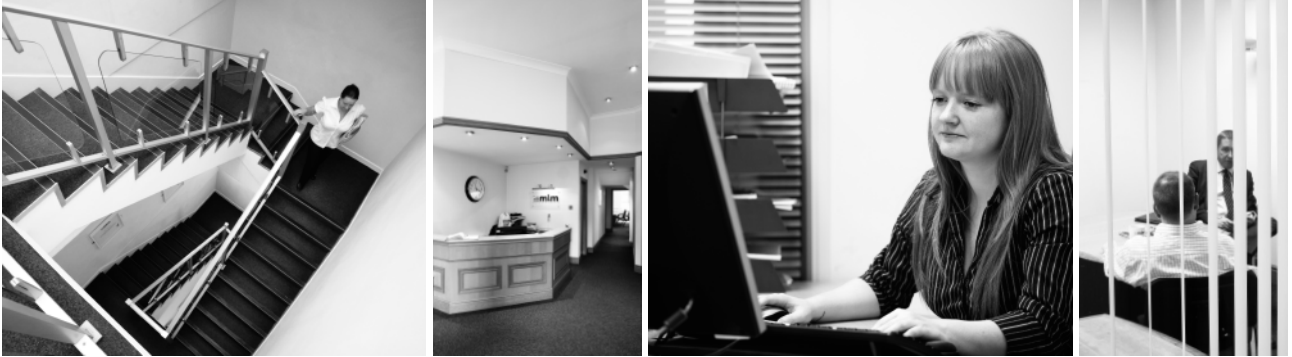
Project  
Development



HR Support



Landlord Rental  
Agreement  
Negotiations



## Strategic Partners

A core ethos at **mlm** is teamwork; both internally and externally. Our approach is generally collaborative, as we will always seek to work actively with our clients to find solutions. We also have a number of strategic partners and can source interim managers or part-time financial directors, as well as provide hands-on support for a turnaround. For businesses in the retail and leisure sectors, rent can be a big issue. At **mlm** we work with people who have experience in negotiating with landlords to help secure more affordable terms. This can mean the difference between a business surviving and failing.

For the construction sector, we can source input from a partner who has experience of large scale infrastructure projects and major developments in Europe, Africa and the

Middle East. Derson Consulting applies these skills to help bring your development back within budget.

We can also source funding and obtain HR input to help manage a downsizing.

Our firm is not a major conglomerate and, as such, we are acutely aware of our responsibility to offer sensible solutions. Our partners are all of a similar size and similar philosophy. All of them have direct experience of running a business and of applying theory in real time situations.